

OUR BUSINESS HOURS ARE MONDAY THROUGH FRIDAY, 8:30 A.M. to 5:30 P.M.
PLEASE ALLOW UP TO 72 BUSINESS HOURS FOR US TO PROCESS YOUR PAPERWORK.

PLEASE FAX COMPLETED FORMS TO (770) 945-6809 OR EMAIL TO INFO@AMSPLANS.COM

TODAY'S DATE	DATE OF BIRTH	SSN
PRINTED NAME		EMAIL
PHYSICAL ADDRESS		
CITY	COUNTY	ZIP CODE
MAILING ADDRESS - IF DIFFERENT FROM ABOVE		
MOBILE PHONE	PHONE	
HOW DID YOU HEAR ABOUT OUR COMPANY?		

MEDICARE COVERAGE INFORMATION- PLEASE REFER TO YOUR MEDICARE CARDS IF APPLICABLE.

DO YOU CURRENTLY HAVE MEDICARE? <input type="checkbox"/> YES <input type="checkbox"/> NO	MEDICARE NUMBER	
WHAT IS YOUR PART A DATE?	PART B DATE?	
DO YOU HAVE ANY OF THE FOLLOWING PLANS? (CHECK PLAN TYPES)		
<input type="checkbox"/> MEDICARE ADVANTAGE (HMO/PPO)	<input type="checkbox"/> MEDICARE SUPPLEMENT	<input type="checkbox"/> RX PLAN
<input type="checkbox"/> RETIREE (Employer) PLAN	<input type="checkbox"/> INDIVIDUAL/GROUP (Employer) PLAN	<input type="checkbox"/> NONE OF THE ABOVE
WHAT ARE THE NAME OF THE PLANS CHECKED ABOVE?		
DO YOU ALSO HAVE MEDICAID? <input type="checkbox"/> YES <input type="checkbox"/> NO	MEDICAID NUMBER	DO YOU HAVE VA BENEFITS? <input type="checkbox"/> YES <input type="checkbox"/> NO

AUTHORIZED REPRESENTATIVE OR POWER OF ATTORNEY INFORMATION - IF APPLICABLE

CONTACT PERSON	PHONE
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Scope of Sales Appointment Confirmation Form

The Centers for Medicare and Medicaid Services requires agents to document the scope of a marketing appointment prior to any individual sales meeting to ensure understanding of **what will be discussed** between the agent and the Medicare beneficiary (or their authorized representative). All information provided on this form is confidential and should be completed by each person with Medicare or his/her authorized representative.

Please INITIAL below beside the type of product(s) you want the agent to discuss.

(Refer to page 2 for product type descriptions)

- Stand-alone Medicare Prescription Drug Plans (Part D)**
- Medicare Advantage Plans (Part C) and Cost Plans**
- Dental/Vision/Hearing Products**
- Hospital Indemnity Products**
- Medicare Supplement (Medigap) Products**

By signing this form, you agree to a meeting with a sales agent to discuss the types of products you initialed above. Please note, the person who will discuss the products is either employed or contracted by a Medicare plan. They do not work directly for the Federal government. This individual may also be paid based on your enrollment in a plan. Signing this form does NOT obligate you to enroll in a plan, affect your current or future enrollment, or enroll you in a Medicare plan.

Beneficiary or Authorized Representative Signature and Signature Date:	
Signature:	Signature Date:
If you are the authorized representative, please sign above and print below:	
Representative's Name:	Your Relationship to the Beneficiary:
To be completed by Agent:	
Agent Name:	Agent Phone: (770) 945-5261
Beneficiary Name:	Beneficiary Phone:
Beneficiary Address:	
Initial Method of Contact: (Indicate here if beneficiary was a walk-in.)	
Agent's Signature:	
Plan(s) the agent represented during this meeting:	Date Appointment Completed:
[Plan Use Only:]	
Agent, if the form was signed by the beneficiary at time of appointment, provide explanation why SOA was not documented prior to meeting:	

**Scope of Appointment documentation is subject to CMS record retention requirements **

Aetna Medicare is a PDP, HMO, PPO plan with a Medicare contract. Our SNPs also have contracts with State Medicaid programs. Enrollment in our plans depends on contract renewal.